

## Message Text

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PAGE 01 CARACA 05147 071724Z

72

ACTION EB-11

INFO OCT-01 ARA-16 ISO-00 AEC-11 AID-20 CEA-02 CIAE-00

CIEP-02 COME-00 DODE-00 FPC-01 H-03 INR-10 INT-08

L-03 NSAE-00 NSC-07 OMB-01 PM-07 RSC-01 SAM-01 SCI-06

SP-03 SS-20 STR-08 TRSE-00 SWF-02 AGR-20 PA-04 PRS-01

USIA-15 DRC-01 /185 W

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R 071523Z JUN 74

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 4112

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E.O. 11652: N/A

TAGS: ENRG, VE

SUBJECT: OIL REFINING TECHNOLOGY

1. EMBASSY HAD VISIT TODAY (JUNE 6) FROM ENGINEER DARIO CARNEVALE, WHO IS PROJECT DIRECTOR OF UOP PROCESS DIVISION, UNIVERSAL OIL PRODUCTS COMPANY OF DES PLAINES, ILLINOIS, AND WILL REPRESENT HIS COMPANY'S TECHNOLOGICAL SERVICES IN CONNECTION WITH REFINING AND PETROCHEMICAL PROJECTS WHICH VENEZUELAN GOVERNMENT HOPES TO UNDERTAKE. HE EXPLAINED THAT HE WAS RESPONSIBLE FOR ENTIRE DESIGN AND CONSTRUCTION OF A PETROCHEMICAL PLANT IN COLUMBIA.

2. WHEN ASKED WHETHER HIS COMPANY WOULD BE INVOLVED IN DEVELOPING MEANS OF PROCESSING HEAVY OIL FROM ORINOCO PETROLEUM BELT, WITH ITS HIGH SULPHUR AND METALS CONTENT, CARNEVALE SAID, SOMEWHAT MYSTERIOUSLY

THAT HE WAS NOT AT LIBERTY TO COMMENT ON THIS MATTER. WHEN QUESTION WAS REPHRASED TO ASK WHETHER HIS COMPANY HAD CAPABILITY TO DEVELOP SUCH A PROCESS, HE ANSWERED IN AFFIRMATIVE. IN SEPARATE DISCUSSION SAME DAY WITH VERY KNOWLEDGEABLE OFFICIAL OF PETROCHEMICAL DIVISION OF MAJOR OIL COMPANY, PETATT WAS ABLE TO CONFIRM THAT INDEED UOP

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PAGE 02 CARACA 05147 071724Z

COMPANY DOES HAVE CAPABILITY OF CREATING AN UPGRADING FACILITY FOR

OIL FROM ORINOCO BELT AND IS IN FACT A LEADER IN SUCH TECHNOLOGY.

3. COMMENT: WHEN ULTIMATELY IT PROCEEDS WITH DEVELOPMENT OF ORINOCO BELT, VENEZUELAN GOVERNMENT WOULD CLEARLY PREFER TO KEEP PROJECT UNDER VENEZUELAN DIRECTION AND CONTROL TO EXTENT FEASIBLE. AT SAME TIME, KNOWLEDGEABLE VENEZUELAN OFFICIALS RECOGNIZE NEED FOR MAJOR TECHNOLOGICAL INPUT FROM ABROAD. COMPANY LIKE UOP WHICH OPERATES MAINLY THROUGH DEVELOPING AND LICENSING OF TECHNOLOGY WOULD OFFER AN ATTRACTIVE PARTNER, PERHAPS MORE ATTRACTIVE THAN AN INTERNATIONAL OIL COMPANY WHICH WOULD PROBABLY WISH TO HAVE EQUITY PARTICIPATION AND A DEGREE OF MANAGERIAL CONTROL OVER ANY SUCH UNDERTAKING.  
MCCLINTOCK

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## Message Attributes

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**TAGS:** ENRG, VE, UNIVERSAL OIL PRODUCTS COMPANY, (CARNEVALE, DARIO)  
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